

Annual Report 2020

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To Our Shareholders,

As I reflect on this past year, I have realized many firsts in my professional career. Having many of our team working from home, closed lobbies, restricted travel, and conducting most meetings virtually were all new experiences due to the Covid-19 pandemic. I am happy to report that even with these unforeseen conditions, your Commercial Bank team rose to the occasion and has performed exceptionally well. Not only were we able to get set up and have a portion of our team work remotely in a short period of time, but we were also able to continue to serve our customers and meet their needs using our digital channels. We were able to help 456 of our small business customers with Paycheck Protection Program (PPP) loans totaling over \$33 million dollars. We also offered loan deferrals to most of our customers to help them through the initial phases of the pandemic. Our lending team worked diligently with all of our

customers to make sure they had access to needed credit and could participate in all of the programs under the CARES Act approved by Congress in March, 2020 in response to the pandemic. I would like to thank our entire Commercial Bank team for their efforts this past year working in very challenging times to meet the needs of our customers.

We are pleased to report that 2020 was a good year for our Company. Consolidated earnings were \$4,364,420, or \$1.10 per share for 2020 compared to \$5,018,576, or \$1.27 per share for 2019. Return on Equity (ROE) was 10.82% for 2020 compared to 13.51% for 2019. Book value increased to \$10.42 per share. The decrease in consolidated earnings was primarily related to recording a \$1.45 million provision for loan loss expense. The Covid-19 pandemic and its related impact on borrowers resulted in an increase in classified loans. Additional specific and environmental factor allocations were made to the allowance for loan losses related to these loans.

I am very excited to report that in September, 2020 we signed a new contract with our core system provider Fidelity National Information Services (FIS) to upgrade our core data processing system to their Horizon XE platform. This new platform will allow us to offer many enhanced features such as mobile wallet, debit card controls, and instant issue start cards for new accounts. Along with this new system, we will be updating our online banking platform to DigitalOne, a state of the art online and mobile banking platform that we think our customers will be very pleased with. The conversion time frame is scheduled for September, 2021. The new digital system will also have a "Banker on the Go" feature where our customers, while using online banking, can chat with our staff to receive help with their banking needs.

The Board of Directors has undergone some changes over the past year. We were saddened by the loss of our long-time friend and Chairman of the Board, Mr. Scott E. Sheldon. Please see the Scott Sheldon memorial tribute on page 4 for further recognition of Scott. Due to Scott's passing, the Board of Directors appointed Mr. Richard S. Prestage as Chairman of both the Bank and holding company boards. Dick has been a board member for over 15 years.



During 2020, we had several directors retire. Earlier in the year, Mr. Timothy P. Gaylord retired from the board after serving for several years after the Mason State Bank, Capital Directions merger. In December, Mr. Kim C. Newson also retired from the board after 33 years of service. We thank both of these gentlemen for their service and we wish them well in retirement. To fill these positions, the Board appointed Mr. Timothy J. Coscarelly and Mr. Brent J. Hardman to the Bank and holding company boards. Tim is a real estate developer in the Mt. Pleasant area. Brent is the CEO of Powell in St. Louis, MI, a worldwide supplier of chemical processing technologies. Both of these gentlemen bring a variety of new experience to the board.

The continued successful performance of our Corporation would not be possible without the efforts of our committed Board of Directors, dedicated management team, and our loyal and knowledgeable team members. I would also like to thank our customers and shareholders for your continued support, especially during these challenging times in our country.

The annual shareholder meeting is scheduled for Tuesday, May 4, 2021, at 4 p.m. Due to the continued pandemic restrictions, we will once again have a telephonic "virtual only" setting through GoToMeeting. In order to listen to the annual meeting telephonically through GoToMeeting, you may call 1 (646) 749-3112 and enter access code 971493965.

Sincerely,

O. Callin

Kevin D. Collison President and CEO Phone: (989) 875-5516



"We've been at the St. Louis branch of Commercial Bank for over 20 years and have always appreciated their excellent, personalized customer service! The friendly staff at the St. Louis branch has not only helped us and our children but also our exchange students and coworkers as they have moved into town and we referred them. Thanks, Commercial Bank, for providing this town with a professional, personal touch."

- Jeff O.

(800) 547-8531 www.commercial-bank.com

## COMMERCIAL BANK



## Scott Sheldon Memorial Tribute



In memory of Scott E. Sheldon, a memorial was created by his family, friends, colleagues and Commercial Bank. To honor Scott, a pavilion was constructed at the Fred Meijer Heartland Trail trailhead located on Charles Avenue in Alma, Michigan. This pavilion will allow bikers, walkers and community members the opportunity to stop and take a break or have lunch at one of the tables or benches within the pavilion. This pavilion will serve the community for many years honoring Scott.

Scott bravely battled cancer for 2 ½ years while continuing to work every day. He passed away on May 20, 2020.

Scott served on the Bank's Board of Directors for 35 years, including 24 years as chairman, and was instrumental in guiding its success through those years. He served on the holding company's Board of Directors for over 33 years, including 13 years as chairman. He was also very active in his community serving on many boards over the years while running his insurance business. Scott will be missed by all who knew him.









Wright Avenue Location

## COMMERCIAL NATIONAL FINANCIAL CORPORATION

For the Year	<u>2020</u>			<u>2019</u>			<u>2018</u>			<u>2017</u>			<u>2016</u>	
	(In	tho	usa	nds excep	ot fin	an	cial ratios	and	1 p	er share d	ata)	)		
Net interest income	\$ 15,520		\$	14,690		\$	14,238		\$	15,013		\$	11,251	
(Provision for) credit to loan losses	(1,450)	)		-			-			150			-	
Noninterest income	2,217			2,511			1,990			1,984			1,613	
Noninterest expense	(11,064)	)		(11,112)			(10,718)			(12,246)			(9,126)	
Income before income tax expense	5,223			6,089			5,510			4,901			3,738	
Income tax expense	(859)	)		(1,070)			(1,008)			(1,482)			(1,140)	
Net income	\$ 4,364		\$	5,019		\$	4,502		\$	3,419		\$	2,598	
At Year End														
Total assets	\$ 547,780		\$	504,713		\$	527,368		\$	526,374		\$	400,367	
Gross loans	409,107			385,692			374,975			389,660			310,700	
Total deposits	450,901			390,064			421,030			416,622			317,286	
FHLB advances	39,480			52,105			48,078			54,101			38,215	
Shareholders' equity	41,337			38,754			35,111			32,831			24,595	
Financial Ratios														
Return on average assets	0.81	%		0.97	%		0.86	%		0.65	%		0.65	%
Return on average shareholders' equity	10.82			13.51			13.28			10.41			10.62	
Average shareholders' equity to average assets	7.48			7.17			6.50			6.22			6.12	
Allowance for loan losses to gross loans	1.03			0.71			0.71			0.69			0.87	
Tier 1 leverage capital ratio(1)	8.99			9.26			8.42			7.94			8.45	
Total risk-based capital ratio(1)	15.50			14.18			14.36			13.43			13.91	
Dividend pay-out	50.91			40.94			45.61			60.47			65.12	
Per Share Data														
Basic earnings	\$ 1.10		\$	1.27		\$	1.14		\$	0.86		\$	0.80	
Diluted earnings	1.10			1.27			1.14			0.86			0.80	
Dividends declared	0.56			0.52			0.52			0.52			0.52	
Book value, end of year	10.42			9.77			8.85			8.28			7.56	

## SELECTED FINANCIAL DATA

(1) Capital ratios are for Commercial Bank



## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the Commercial National Financial Corporation's (Corporation) consolidated financial statements and related information appearing in this Annual Report. Management believes that the consolidated financial statements fairly reflect the form and substance of transactions and reasonably present Commercial National Financial Corporation's financial position and results of operations and were prepared in conformity with accounting principles generally accepted in the United States of America. Management has also included in the Corporation's consolidated financial statements, amounts that are based on estimates and judgments which it believes are reasonable under the circumstances.

Commercial National Financial Corporation maintains internal controls designed to provide reasonable assurance that all assets are safeguarded and financial records are reliable for preparing the consolidated financial statements. The Corporation complies with laws and regulations relating to safety and soundness which are designated by the FDIC and other appropriate federal banking agencies. The selection and training of qualified personnel and the establishment and communication of accounting and administrative policies and procedures are elements of this control system. The effectiveness of internal controls is monitored by a program of internal audit. Management recognizes that the cost of internal controls should not exceed the benefits derived and that there are inherent limitations to be considered. Management believes that Commercial National Financial Corporation provides the appropriate balance between the costs of controls and the related benefits.

The independent auditors have audited the Corporation's consolidated financial statements in accordance with auditing standards generally accepted in the United States of America and provided an objective, independent review of the fairness of the reported operating results and financial position. The Board of Directors of Commercial National Financial Corporation has an Audit Committee composed of six non-management Directors. The Committee meets periodically with the internal auditors and the independent auditors.

Jain D. Callin

Kevin D. Collison President and CEO

Richard S. Prestage Chairperson of the Board





## ANDREWS HOOPER PAVLIK PLC

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## **Report of Independent Auditors**

Board of Directors and Shareholders Commercial National Financial Corporation Ithaca, Michigan

We have audited the accompanying consolidated financial statements of Commercial National Financial Corporation, which comprise the consolidated balance sheets as of December 31, 2020 and 2019, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Commercial National Financial Corporation as of December 31, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Saginaw, Michigan March 11, 2021

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ANN ARBOR | AUBURN HILLS | BAY CITY | GRAND RAPIDS | GREATER LANSING | MIDLAND | OWOSSO | SAGINAW | SOUTHFIELD Andrews Hooper Pavlik PLC is a member of Allinial Global, an association of legally independent firms.



## CONSOLIDATED BALANCE SHEETS

		Decen	nber 31,	
		<u>2020</u>		2019
SSETS				
Cash and due from banks	\$	7,057,216	\$	6,063,459
Federal funds sold		208,000		116,000
Other interest-bearing deposits		35,508,024		15,628,157
Total cash and cash equivalents		42,773,240		21,807,616
Time deposits in banks		24,337,000		31,956,000
Securities available for sale		41,553,132		34,029,158
Federal Home Loan Bank stock, at cost		4,185,300		4,185,300
Gross loans receivable		409,106,744		385,691,917
Allowance for loan losses		(4,215,192)		(2,751,767
Net loans receivable		404,891,552		382,940,150
Bank-owned life insurance		12,589,487		12,033,941
Premises and equipment, net		8,148,851		8,343,479
Goodwill		3,100,262		3,100,262
Core deposit intangible		456,336		532,392
Accrued interest receivable and other assets		5,744,411		5,784,471
Total assets	\$	547,779,571	\$	504,712,769
Deposits	¢		¢	
Noninterest-bearing demand	\$	118,764,346	\$	85,761,420
Interest-bearing demand		133,091,545		111,402,295
Savings		92,847,945		75,145,303
Time		106,197,229		117,754,501
Total deposits		450,901,065		390,063,519
Securities sold under agreements to repurchase		-		7,396,813
Federal Home Loan Bank advances		39,480,000		52,105,000
Subordinated debentures		13,403,000		13,403,000
Accrued expenses and other liabilities		2,658,928		2,990,527
Total liabilities		506,442,993		465,958,859
nareholders' equity				
Common stock and paid-in-capital, no par value,				
5,000,000 shares authorized; shares issued				
and outstanding 2020 and 2019 - 3,965,304		20,517,679		20,517,682
Retained earnings		20,004,876		17,861,026
0				
Accumulated other comprehensive income, net of tax		814,023		375,202
0		814,023 41,336,578		375,202 38,753,910

See accompanying notes



## CONSOLIDATED STATEMENTS OF INCOME

		December 31	-1	
		<u>2020</u>		<u>2019</u>
Interest and dividend income				
Loans, including fees	\$	17,522,587	\$	17,597,941
Taxable securities		536,811		663,958
Nontaxable securities		96,616		95,742
Federal funds sold		706		5,725
Federal Home Loan Bank stock dividends		132,691		224,280
Interest on deposits in banks		739,022		1,473,151
Total interest and dividend income		19,028,433		20,060,797
Interest expense				
Deposits		2,377,681		3,827,031
Securities sold under agreements to repurchase		16,089		76,042
Federal Home Loan Bank advances		768,993		897,334
Subordinated debentures		345,223		570 <i>,</i> 688
Other		3		15
Total interest expense		3,507,989		5,371,110
Net interest income		15,520,444		14,689,687
Provision for loan losses		1,450,000		-
Net interest income after provision for loan losses		14,070,444		14,689,687
Noninterest income				
Service charges and fees		856,791		885,695
Net gains on loan sales		28,573		39,821
Earnings on bank-owned life insurance		555,546		593,053
Net gains on securities available for sale		56		1,324
Gain on equity securities		-		9,465
Other		775,687		981 <i>,</i> 070
Total noninterest income		2,216,653		2,510,428
Noninterest expense				
Salaries and employee benefits		6,555,618		6,504,495
Occupancy and equipment		2,172,224		2,182,199
Printing, postage and supplies		263,998		273,208
Professional and outside services		318,487		422,209
Collection		43,181		75 <i>,</i> 303
Other		1,710,169		1,654,125
Total noninterest expense		11,063,677		11,111,539
Income before income tax expense		5,223,420		6,088,576
Income tax expense		859,000		1,070,000
Net income	\$	4,364,420	\$	5,018,576
Per share information				
Basic earnings	\$	1.10	\$	1.27
Diluted earnings		1.10		1.27
Dividends declared		0.56		0.52

See accompanying notes



#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31,							
	<u>2020</u>	<u>2019</u>						
Net income	\$ 4,364,420	\$ 5,018,576						
Other comprehensive income, net of tax:								
Unrealized holding gains arising during the								
period	438,865	687,087						
Reclassification adjustment for gains								
included in earnings, net of tax	(44)	(1,046)						
Total other comprehensive income, net of tax	438,821	686,041						
Comprehensive income	\$ 4,803,241	\$ 5,704,617						

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

	Years Ended De	cember 31, 2020 a	nd 2	2019			
					Accumulated		
	Shares				Other		
	Issued	Common			Comprehensive		Total
	and	Stock and Paid-		Retained	Income (Loss),	Sł	areholders'
	<u>Outstanding</u>	In-Capital		<u>Earnings</u>	Net of Tax		<u>Equity</u>
Balance at January 1, 2019	3,965,304	\$ 20,517,682	\$	14,904,408	\$ (310,839)	\$	35,111,251
Net income	-	-		5,018,576	-		5,018,576
Other comprehensive income	-	-		-	686,041		686,041
Cash dividends declared, \$0.52 per share	-	-		(2,061,958)	-		(2,061,958)
Balance at December 31, 2019	3,965,304	20,517,682		17,861,026	375,202		38,753,910
Net income	-	-		4,364,420	-		4,364,420
Other comprehensive income	-	-		-	438,821		438,821
Cash dividends declared, \$0.56 per share	-	-		(2,220,570)	-		(2,220,570)
Repurchase and retirement of shares	-	(3)		-	-		(3)
Balance at December 31, 2020	3,965,304	\$ 20,517,679	\$	20,004,876	\$ 814,023	\$	41,336,578

See accompanying notes



## CONSOLIDATED STATEMENTS OF CASH FLOWS

		Years Ended 1	d December 31,			
		<u>2020</u>		2019		
Cash flows from operating activities						
Net income	\$	4,364,420	\$	5,018,576		
Adjustments to reconcile net income to net cash from operating activities						
Provision for loan losses		1,450,000		-		
Depreciation, amortization and accretion		646,289		687,368		
Net gain on securities available for sale		(56)		(1,324		
Gain on equity securities		-		(9,465		
Net gains on loan sales		(28,573)		(39,821		
(Gain) loss on disposal of premises and equipment		(4,175)		25,073		
Gain on sale of other real estate owned		(49,360)		(83,803		
Valuation reserve on other real estate owned		-		23,109		
Originations of loans held for sale		(764,970)		(1,157,400		
Proceeds from sales of loans held for sale		793,543		1,197,221		
Increase in value of bank-owned life insurance		(555,546)		(145,870		
Accrued interest receivable and other assets		(424,611)		435,389		
Accrued expenses and other liabilities		(399,737)		89,533		
Net cash from operating activities		5,027,224		6,038,586		
Cash flows from investing activities						
Net change in time deposits in banks		7,619,000		21,080,000		
Purchases of securities available for sale		(17,923,797)		(9,743,971		
Proceeds from sales of securities available for sale		-		3,381,058		
Proceeds from sales of equity securities		-		65,632		
Proceeds from maturities and calls of securities available for sale		10,883,897		8,434,734		
Net change in loans		(23,549,630)		(10,686,582		
Net change in premises and equipment		(299,978)		(579,026		
Net change in low income housing tax credit investment		420,489		303,065		
Net proceeds from sales of other real estate owned		193,259		376,435		
Net cash from investing activities		(22,656,760)		12,631,345		
Cash flows from financing activities		(==,000),00)		12,001,010		
Net change in deposits		60,837,546		(30,966,713		
Net change in securities sold under agreements to repurchase		(7,396,813)		450,570		
Proceeds from Federal Home Loan Bank advances		5,000,000		15,000,000		
Repayment of Federal Home Loan Bank advances		(17,625,000)		(11,000,000		
Repurchase of common stock		(17,023,000)		(11,000,000		
Dividends paid		(2,220,570)		(2,061,958		
Net cash from financing activities		38,595,160		(28,578,101		
Net change in cash and cash equivalents		20,965,624		(9,908,170		
Cash and cash equivalents at beginning of year		21,807,616		31,715,786		
Cash and cash equivalents at end of year	\$	42,773,240	\$	21,807,616		
Supplemental disclosure of cash flow information:			·	. , -		
Interest paid	\$	3,594,478	\$	5,390,019		
-	φ	5,594,478 1,158,000	Φ			
Income taxes paid Loans transferred to other real estate owned				565,000		
		148,228		49,021		
Right-of-use assets exchanged for lease obligations		27,565		311,462		
See accompanying notes						



#### Note 1 – Summary of Significant Accounting Polices

The accounting and reporting policies of Commercial National Financial Corporation (CNFC) and its wholly-owned subsidiary, Commercial Bank (Bank) (together referred to as Corporation), conform to accounting principles generally accepted in the United States of America and to general practice within the banking industry. The following describes the significant accounting and reporting policies which are employed in the preparation of the consolidated financial statements.

*Principles of Consolidation* The consolidated financial statements include the accounts of CNFC, the Bank, and CNFC Financial Services Inc., a wholly-owned subsidiary of the Bank. Intercompany accounts and transactions are eliminated in consolidation.

*Nature of Operations, Business Segments and Concentrations of Credit Risk* CNFC is a one-bank holding company which conducts limited business activities. The Bank performs the majority of business activities.

The Bank provides a full range of banking services to individuals, agricultural businesses, commercial businesses and light industries located in its service area. It maintains a diversified loan portfolio, including loans to individuals for home mortgages, automobiles and personal expenditures, and loans to business enterprises for current operations and expansion. The Bank generally requires collateral for all loans. The Bank offers a variety of deposit products, including checking, savings, individual retirement accounts and certificates of deposit.

The principal markets for the Bank's financial services are the Michigan communities in which the Bank is located and the areas immediately surrounding these communities. The Bank serves these markets through 12 offices located in Barry, Gratiot, Ingham, Isabella, Kent and Montcalm Counties in Michigan.

<u>Use of Estimates</u> To prepare consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the consolidated financial statements and the disclosures provided, and future results could differ. The allowance for loan losses, cash flow estimates for purchased impaired loans, acquisition fair values, the fair values of securities and other financial instruments, and foreclosed assets are particularly subject to change.

<u>Cash Flow Reporting</u> Cash and cash equivalents include cash on hand, demand deposits with other financial institutions and federal funds sold. Cash flows are reported, net, for customer loan and deposit transactions, securities sold under agreements to repurchase with original maturities of 90 days or less and U.S. Treasury demand notes.

<u>Securities</u> Securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Debt securities are classified as available for sale when they might be sold before maturity. Securities available for sale are carried at fair value, with net unrealized holding gains and losses net of related deferred income taxes, reported in other comprehensive income (loss). Equity securities are carried at fair value with unrealized gains and losses reported in income. Other securities such as Federal Home Loan Bank Stock are carried at cost.

Fair value is based on quoted market prices, when available, or market prices provided by recognized broker dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use unobservable inputs due to the limited market activity of the instrument.

Gains and losses on sales are determined using the amortized cost of the specific security sold. Interest and dividend income include amortization of purchase premiums and discounts. Premiums and discounts on securities are amortized on the levelyield method without anticipating prepayments, except for mortgage-backed securities where prepayments are anticipated. Available-for-sale securities are written down to fair value when a decline in fair value is not temporary.

The entire amount of impairment is recognized through earnings for debt securities with unrealized losses that management intends to sell or will more likely than not be required to sell before an anticipated recovery in fair value. Otherwise, declines in the fair value of debt securities below their cost that are other than temporary are split into two components, as follows: (1) other-than-temporary impairment (OTTI) related to credit loss, which must be recognized in the consolidated statements of income;



and (2) OTTI related to other factors, which is recognized in other comprehensive income (loss). In estimating other-thantemporary losses, management considers: (1) the length of time and extent that fair value has been less than cost; (2) the financial condition and near-term prospects of the issuer; and (3) the Corporation's ability and intent to hold the security for a period sufficient to allow for any anticipated recovery in fair value.

*Loans Held for Sale* Loans held for sale are reported at the lower of cost or market value in the aggregate. Net unrealized losses are recorded in a valuation allowance by charges to income. Mortgage loans held for sale are generally sold with servicing rights retained.

*Loans* The Corporation's loan portfolio includes residential real estate, business real estate, business and consumer segments. Residential real estate loans include classes for 1-4 family and other and 1-4 family with a loan-to-value greater than 95%. Business real estate loans include classes for 1-4 family rentals, owner-occupied and other real estate. Business loans include classes for commercial and industry and other. Consumer loans include real estate and other. Loans that management has the intent and the ability to hold for the foreseeable future or until maturity or payoff, are reported at the principal balance outstanding, net of unearned interest, deferred loan fees and costs and an allowance for loan losses.

Interest income is reported on the interest method and includes amortization of net deferred loan fees and costs over the loan term. Interest income is not reported when full loan repayment is in doubt, typically when the loan is impaired or payments are past due over 90 days, unless the loan is both well secured and in the process of collection. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued, but not received for loans placed on nonaccrual, is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Loans classified as troubled debt restructurings (TDRs) are accounted for in generally the same manner as all other loans. If the loan is in accrual status at the time of the restructuring, the borrower has the ability to make the payments under the restructured terms, and the restructuring does not forgive principal, the loan remains on an accrual basis under the new terms. If there is a forgiveness of debt or partial charge-off, the loan will generally be placed on nonaccrual status with any accrued interest reversed against interest income. If a loan is in nonaccrual status at the time of a restructuring or subsequently becomes nonaccrual, it will remain in nonaccrual status until the borrower has demonstrated the ability to make the payments under the restructured terms by making a minimum of six months of payments. If the borrower makes the six months of payments without becoming past due 30 days or more, it will be returned to accrual status.

Purchased loans acquired in a business combination are recorded at estimated fair value on their purchase date.

<u>Allowance for Loan Losses</u> The allowance for loan losses is a valuation allowance for probable incurred credit losses increased by the provision for loan losses and decreased by charge-offs less recoveries. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off.

The allowance for loan losses is evaluated on a quarterly basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing local and national economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.



In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans and foreclosed real estate. Such agencies may require the Corporation to recognize additional losses based on their judgments about information available to them at the time of their examination. Because of these factors, it is possible that the estimated losses on loans and foreclosed real estate may change in the near term. However, the amount of the change cannot be estimated.

Purchased loans acquired in a business combination are recorded at estimated fair value on their purchase date and prohibit the carryover of the related allowance for loan losses. Subsequent to acquisition, purchased loans that are performing and were not subject to credit deterioration are evaluated for an allowance as noted below.

The allowance consists of general, allocated and unallocated components as further described below:

#### General Component

The general component of the allowance for loan losses is based on historical loss experience adjusted for qualitative factors stratified by the following loan segments: consumer, business real estate, business and residential real estate. Management uses a rolling average of historical losses based on a time frame appropriate to capture relevant loss data for each loan segment. This historical loss factor is adjusted for changes in the following qualitative factors: levels/trends in delinquencies; trends in volume and terms of loans; effects of changes in risk selection and underwriting standards and other changes in lending policies, procedures and practices; experience/ability/depth of lending management and staff; quality of loan review system; value of underlying collateral for collateral dependent loans; and national and local economic trends and conditions. There were no changes in the Corporation's policies or methodology pertaining to the general component of the allowance for loan losses during 2020 or 2019.

The qualitative factors are determined based on the various risk characteristics of each loan segment. Risk characteristics relevant to each portfolio segment are as follows:

Consumer – Loans in this segment primarily include home equity line of credit loans secured by residential real estate; other secured loans, such as loans secured by recreational vehicles, all-terrain vehicles, boats and snowmobiles; secured and unsecured personal loans; and overdraft protection related loans. Repayment is dependent on the credit quality of the individual borrower and their intent and ability to repay. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic trends indicate the borrowers' capacity to repay their obligations may be deteriorating.

Business real estate – Loans in this segment are primarily income-producing properties and are secured by real estate. Repayment is dependent upon the successful operation and management of a business; therefore, these loans are considered to be of greater risk than other types of loans. The underlying cash flows generated by the properties are adversely impacted by a downturn in the economy. Management continually monitors the cash flows of these loans.

Business – Loans in this segment are made to businesses and are generally secured by the assets of the business. Repayment is dependent upon the successful operation and management of a business; therefore, these loans are considered to be of greater risk than other types of loans. A weakened economy and the resulting decreased consumer spending will have an effect on the credit quality of this segment.

Residential real estate – Loans in this segment are collateralized by owner-occupied residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality of this segment.

#### Allocated Component

The allocated component relates to loans that are classified as impaired. Impairment is measured on a loan-by-loan basis for business and business real estate loans by either the present value of expected future cash flows discounted at the loan's effective



interest rate or the fair value of the collateral, less costs to sell, if the loan is collateral dependent. An allowance is established when the discounted cash flows (or collateral value) of the impaired loan is lower than the carrying value of the loan. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Corporation does not separately identify individual residential real estate and consumer loans for impairment, unless such loans are subject to a troubled debt restructuring, collateral repossession, bankruptcy or management has concerns about the borrower's ability to repay or concerns about the value of the underlying collateral.

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed.

The Corporation may agree to modify the contractual terms of loans. When a loan is modified and a concession is made to a borrower experiencing financial difficulty, the modification is considered a TDR. All TDRs are classified as impaired loans.

#### Unallocated Component

An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general reserves in the portfolio.

<u>Goodwill</u> Goodwill arises from business combinations and is generally determined as the excess of fair value of the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill acquired in a business combination is determined to have an indefinite useful life and is not amortized, but tested for impairment at least annually or more frequently if events and circumstances exist that indicate a goodwill impairment test should be performed.

<u>Core Deposit Intangible</u> Core deposit intangible represents the value of acquired relationships with core deposit customers. The fair value of core deposit intangibles is estimated based on a discounted cash flow methodology that gives appropriate consideration to expected customer attrition rates, cost of the deposit base compared to alternative funding sources, reserve requirements and the net maintenance cost attributable to customer deposits. Core deposit intangibles are amortized over the estimated life of 10 years.

<u>Premises and Equipment</u> Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed using a combination of straight-line and accelerated methods with useful lives ranging from 5 to 40 years for buildings and improvements, and 3 to 7 years for furniture and equipment. These assets are reviewed for impairment when events indicate their carrying amount may not be recoverable from future undiscounted cash flows. Maintenance, repairs and minor alterations are charged to current operations as expenditures occur. Major improvements are capitalized.

<u>Servicing Rights</u> Servicing rights represent the allocated value of servicing rights retained on loans sold. Servicing rights are expensed in proportion to, and over the period of, estimated net servicing revenues. Impairment is evaluated based on the fair value of the rights, using the underlying loans' interest rates and prepayment characteristics. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Any impairment is reported as a valuation allowance.

Servicing fee income is recorded for fees earned for servicing loans. The fees, which are based on a contractual percentage of the outstanding principal or a fixed amount for a loan, are recorded as income when earned. The amortization of the servicing rights is netted against the servicing fee income on the consolidated statements of income.



*Foreclosed Assets* Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed.

<u>Bank-Owned Life Insurance</u> The Bank purchased life insurance policies on certain officers. Bank-owned life insurance is recorded at its cash surrender value, the amount that can be realized.

<u>Securities Sold Under Agreements to Repurchase</u> All of these liabilities represent amounts advanced by various customers and are secured by securities owned, as they are not covered by general deposit insurance.

*Employee Benefits* A benefit plan with 401(k) features covers substantially all employees. The plan allows participant compensation deferrals. The amount of any matching contribution is based solely on the discretion of the Board of Directors.

<u>Federal Income Taxes</u> Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the federal income tax effects of the temporary differences between book and tax bases of the various balance sheet assets and liabilities. Income tax expense is the sum of the current year income tax due or refundable and the change in deferred tax assets and liabilities. The Corporation records interest and penalties related to tax positions as interest expense or other expense, respectively, in the consolidated statements of income.

<u>Transfers of Financial Assets</u> Transfers of financial assets are accounted for as sales when control over the asset has been relinquished. Control is deemed to be surrendered when the assets have been isolated from the Corporation, the transferee obtains the right (free from conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Corporation does not maintain effective control through an agreement to repurchase before maturity.

*Earnings and Dividends Per Share* Basic earnings per common share is based on net income divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per common share shows the dilutive effect of any additional potential common shares.

<u>Comprehensive Income</u> Comprehensive income consists of net income and other comprehensive income (loss). Other comprehensive income (loss) includes the unrealized holding gains or losses arising during the period, less a reclassification adjustment for gains or losses included in net income.

*Financial Instruments with Off-Balance-Sheet Risk* Financial instruments include off-balance-sheet credit instruments, such as commitments to make loans and standby letters of credit issued to meet customer needs. The face amount for these items represents the exposure to loss before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

*Fair Values of Financial Instruments* Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed separately. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates. The fair value estimates of existing on- and off-balance sheet financial instruments do not include the value of anticipated future business or values of assets and liabilities not considered financial instruments.

*Fair Value Measurements* Fair value is the price that would be received to sell an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Corporation uses various methods including market, income and cost approaches. Based on these approaches, the Corporation often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and/or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated or generally unobservable inputs. The Corporation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques, the Corporation is required to provide the following information



according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1 – Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 – Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

In determining the appropriate levels, the Corporation performs a detailed analysis of the assets and liabilities. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3.

For the years ended December 31, 2020 and 2019, the application of valuation techniques applied to similar assets and liabilities has been consistent.

<u>Federal Home Loan Bank Stock</u> The Corporation is a member of the Federal Home Loan Bank (FHLB) System and is required to invest in capital stock of the FHLB of Indianapolis. The amount of the required investment is determined and adjusted by the FHLB.

*Dividend Restriction* Banking regulations require maintaining certain capital levels and may limit the dividends paid by the Bank to the holding company or by the holding company to shareholders.

*Loss Contingencies* Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there are such matters that will have a material effect on the consolidated financial statements.

<u>Time Deposits in Banks</u> Time deposits in banks consist of certificates of deposit (CDs) purchased from other financial institutions and are held in the Bank's name. The CDs range in maturities and interest rates and are purchased in amounts to stay within FDIC insurance limits.

<u>Revenue Recognition</u> The Corporation follows the revenue recognition principles in ASU 2014-09, Revenue from Contracts with Customers and all subsequent amendments to the ASU (collectively, ASC 606). ASC 606 creates a single framework for recognizing revenue from contracts with customers that fall within its scope and revises when it is appropriate to recognize a gain (loss) from the transfer of nonfinancial assets, such as Other Real Estate Owned (OREO). The majority of the Corporation's revenues come from interest income and other sources, including loans and securities that are outside the scope of ASC 606. The Corporation's services that fall within the scope of ASC 606 are presented within noninterest income and are recognized as revenue as the Corporation satisfies its obligation to the customer. Services within the scope of ASC 606 include service charges on deposits, interchange income and the gain or loss on the sale of foreclosed assets.

Service Charges on Deposit Accounts: The Corporation earns fees from its deposit customers for transaction-based, account maintenance, and overdraft services. Transaction-based fees, which include services such as ATM use fees, stop payment charges, statement rendering, and ACH fees, are recognized at the time the transaction is executed as that is the point in time the Corporation fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Corporation satisfies the performance obligation. Overdraft fees are recognized at the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.



*Interchange Income:* The Corporation earns interchange fees from debit cardholder transactions conducted through the Visa payment network. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder.

*Gain or Loss on Sales of Foreclosed Assets:* The Corporation records a gain or loss from the sale of foreclosed assets when control of the property transfers to the buyer, which generally occurs at the time of an executed deed. When the Corporation finances the sale of a foreclosed asset to the buyer, the Corporation assesses whether the buyer is committed to perform their obligations under the contract and whether collectability of the transaction price is probable. Once these criteria are met, the foreclosed asset is derecognized and the gain or loss on sale is recorded upon the transfer of control of the property to the buyer. In determining the gain or loss on the sale, the Corporation adjusts the transaction price and related gain (loss) on sale if a significant financing component is present.

<u>Risks and Uncertainties</u> The United States and world economies continue to suffer adverse effects from the Covid-19 pandemic. The Corporation has responded throughout the pandemic as guided by governmental authorities and regulatory agencies with necessary operational and procedural modifications. The Corporation has not experienced a material adverse impact to the consolidated financial statements. Future potential impacts to the Corporation may include disruptions or restrictions on employees and contracted agents ability to work, reduced demand for new loans, and increased repurchase risk or loan defaults.

<u>Adoption of New Accounting Standard</u> On January 1, 2019, the Corporation adopted ASU No. 2016-02 "Leases (Topic 842)" and subsequent amendments thereto, which requires the Corporation to recognize most leases on the consolidated balance sheet. The Corporation adopted the standard under a modified retrospective approach as of the date of adoption and elected to apply several of the available practical expedients, including:

- Carry over of historical lease determination and lease classification conclusions
- Carry over of historical initial direct cost balances for existing leases
- Accounting for lease and non-lease components in contracts in which the Corporation is a lessee as a single lease component

Adoption of the leasing standard resulted in the recognition of operating right-of-use assets and lease liabilities of \$311,462 as of January 1, 2019. These amounts were determined based on the present value of remaining minimum lease payments, discounted using the Corporation's incremental borrowing rate as of the date of adoption. There was no material impact to the timing of expense or income recognition in the Corporation's consolidated financial statements.

<u>Subsequent Events</u> Subsequent events have been evaluated through March 11, 2021, which is the date the financial statements were available to be issued.

<u>Reclassifications</u> Some items in the prior year financial statement were reclassified to conform to the current presentation. Reclassifications had no effect on prior year net income or shareholders' equity.

#### Note 2 - Acquisition of Capital Directions, Inc.

On January 1, 2017, the Corporation completed the acquisition of Capital Directions, Inc., a Michigan corporation (CDI) and Commercial Bank's acquisition of Mason State Bank, a state-chartered commercial bank and wholly-owned subsidiary of CDI, through a merger. Under the terms of the merger agreement, shareholders of CDI had the option to receive: (A) \$36.07 in cash for each share of CDI common stock, (B) 3.699 shares of the Corporation's common stock for each share of CDI common stock, or (C) a combination of (A) and (B) subject to allocation provisions to assure that in aggregate, CDI shareholders received total consideration that consisted of approximately 50% stock and 50% cash. As a result of the acquisition, the Corporation issued 712,292 shares of its common stock. The results of the merged CDI operations are presented in the Corporation's consolidated financial statements from the date of acquisition. Acquisition-related expenses associated with the CDI transaction totaled \$1.8



million. Under the acquisition method of accounting, the total purchase price of \$13.9 million was allocated to net tangible and intangible assets based on their current estimated fair values on the date of acquisition.

## Note 3 - Securities

The fair value of securities available for sale and the related gross unrealized gains and losses recognized in accumulated other comprehensive income were as follows:

				Gross		Gross						
	Ĺ	Amortized	U	Inrealized	Un	realized		Fair				
Available for Sale	Cost		Gains		Losses			Value				
	December 31, 2020											
U.S. treasury and government agencies	\$	29,231,514	\$	605,814	\$	-	\$	29,837,328				
State and municipals		5,820,183		201,401		-		6,021,584				
Time deposits with other banks		3,468,972		152,477		-		3,621,449				
Mortgage-backed securities		1,502,054		70,717		-		1,572,771				
Trust preferred securities		500,000		-		-		500,000				
Total	\$	40,522,723	\$	1,030,409	\$	-	\$	41,553,132				
				December	21 0	010						
U.S. treasury and government agencies	\$	21,783,884	\$	273,731	31, 2 \$	.019	\$	22,057,615				
, , ,	Φ		Φ	,	Φ	-	Φ					
State and municipals		6,307,646		102,237		(1,520)		6,408,363				
Time deposits with other banks		2,478,461		59,261		(1,805)		2,535,917				
Mortgage-backed securities		2,484,228		43,035		-		2,527,263				
Trust preferred securities		500,000		-		-		500,000				
Total	\$	33,554,219	\$	478,264	\$	(3,325)	\$	34,029,158				

The fair value of securities available for sale at December 31, 2020 by contractual maturity is shown below:

	Available for Sale Fair Value
Due in one year or less	\$ 5,486,705
Due from one to five years	33,190,510
Due from five to ten years	413,819
Due from ten years plus	2,462,098
Total	\$ 41,553,132

Realized gains on securities available for sale were \$56 during 2020. Realized gains on securities available for sale were \$1,324 during 2019.



At December 31, 2020, there were no securities with unrealized losses. Securities with unrealized losses at December 31, 2019 are as follows:

	Le	Less than 12 Months			12 Months or More				Total			
	F	air	Un	realized	Fair	Un	realized		Fair	Un	realized	
Description of Securities	V	alue	Loss		Value		Loss		Value		Loss	
State and municipals	\$	-	\$	-	\$ 1,037,137	\$	1,520	\$	1,037,137	\$	1,520	
Time deposits with other banks		-		-	501,655		1,805		501,655		1,805	
Total temporarily impaired	\$	-	\$	-	\$ 1,538,792	\$	3,325	\$	1,538,792	\$	3,325	

At December 31, 2019, a total of 5 securities had unrealized losses, 3 of the securities were state and municipals and 2 of the securities were time deposits issued by banks. The unrealized losses have not been realized into income because the securities were not deemed to be of low investment grade and management has the ability to hold the securities for the foreseeable future. The decline in market value is primarily due to general economic conditions.

Securities having a fair value of approximately \$12,580,000 at December 31, 2020 and \$12,421,000 at December 31, 2019, were pledged for securities sold under agreements to repurchase and to certain deposit customers. The carrying amount of securities issued by the State of Michigan and all its political subdivisions totaled approximately \$5,820,000 at December 31, 2020 and \$6,308,000 at December 31, 2019 with an approximate fair value of \$6,022,000 in 2020 and \$6,408,000 in 2019.

## Note 4 - Loans Receivable

Loans receivable by loan class at December 31 are as follows:

		2020	2019
Consumer			
Real estate	\$	8,479,467	\$ 10,581,564
Other		7,194,820	8,793,082
Business Real Estate			
1-4 family rentals		5,534,545	5,701,042
Owner occupied		63,542,505	59,461,505
Other real estate	1	05,596,720	110,934,845
Business			
Commercial and industry		53,219,771	26,728,458
Other		4,203,901	5,545,845
Residential Real Estate			
1-4 family and other	1	45,847,167	140,917,593
1-4 family (LTV>95%)		15,487,848	17,027,983
Gross loans receivable	4	09,106,744	385,691,917
Allowance for loan losses		(4,215,192)	(2,751,767
Net loans receivable	<b>\$</b> 4	04,891,552	\$ 382,940,150

At year-end 2020 and 2019, there were no loans held for sale.



Loans to principal officers, directors and their affiliates at December 31 approximated \$555,000 in 2020 and \$1,022,000 in 2019. Activity for these loans was not deemed significant during 2020 and 2019.

## Note 5 - Allowance for Loan Losses

Activity in the allowance for loan losses by loan segment as of December 31, 2020 was as follows:

	E	Beginning								Ending
	Balance		Charged-off			ecoveries	Provision			Balance
Consumer	\$	78,778	\$	(2,887)	\$	5,498	\$	(14,442)	\$	66,947
Business Real Estate		1,768,814		-		41,433		1,100,532		2,910,779
Business		330,220		(68,767)		25,374		5,083		291,910
Residential Real Estate		250,545		(29,800)		44,164		337,631		602,540
Overdrafts		-		(2,140)		550		1,590		-
Calculated allowance		2,428,357		(103,594)		117,019		1,430,394		3,872,176
Unallocated allowance		323,410		-		-		19,606		343,016
Total allowance for loan losses	\$	2,751,767	\$	(103,594)	\$	117,019	\$	1,450,000	\$	4,215,192

Activity in the allowance for loan losses by loan segment as of December 31, 2019 was as follows:

	В	eginning								Ending	
		Balance	Charged-off			ecoveries	]	Provision	Balance		
Consumer	\$	61,964	\$	(2,819)	\$	5,749	\$	13,884	\$	78,778	
Business Real Estate		1,708,814		-		28,335		31,665		1,768,814	
Business		91,776		(89,319)		125,272		202,491		330,220	
Residential Real Estate		456,546		(31,396)		45,616		(220,221)		250,545	
Overdrafts		-		(4,310)		2,071		2,239		-	
Calculated allowance		2,319,100		(127,844)		207,043		30,058		2,428,357	
Unallocated allowance		353,468		-		-		(30,058)		323,410	
Total allowance for loan losses	\$	2,672,568	\$	(127,844)	\$	207,043	\$	-	\$	2,751,767	

Additional detail of the allowance for loan losses by loan segment as of December 31, 2020 was as follows:

	Ind	lividually	C	ollectively	Acqui	red with		
	Eva	luated for	Eva	aluated for	Deter	riorated		
Allowance for Loan Losses	Im	pairment	In	npairment	Credit	t Quality	End	ling Balance
Consumer	\$	5,066	\$	61,881	\$	-	\$	66,947
Business Real Estate		446,820		2,463,959		-		2,910,779
Business		166,437		125,473		-		291,910
Residential Real Estate		82,606		519,239		695		602,540
Calculated allowance		700,929		3,170,552		695		3,872,176
Unallocated allowance		-		343,016		-		343,016
Total allowance for loan losses	\$	700,929	\$	3,513,568	\$	695	\$	4,215,192



	Ind	lividually	C	ollectively	Acqui	red with			
	Eva	luated for	Ev	aluated for	Dete	riorated			
Allowance for Loan Losses	Im	pairment	In	npairment	Credi	t Quality	Ending Balance		
Consumer	\$	5,670	\$	73,108	\$	-	\$	78,778	
Business Real Estate		76,896		1,691,918		-		1,768,814	
Business		153,423		176,797		-		330,220	
Residential Real Estate		79,287		170,932		326		250,545	
Calculated allowance		315,276		2,112,755		326		2,428,357	
Unallocated allowance		-		323,410		-		323,410	
Total allowance for loan losses	\$	315,276	\$	2,436,165	\$	326	\$	2,751,767	

Additional detail of the allowance for loan losses by loan segment as of December 31, 2019 was as follows:

Detail of loan balances by loan segment relating to the allowance for loan losses as of December 31, 2020 was as follows:

		ndividually valuated for		Collectively valuated for		uired with teriorated		
Loans Receivable Balance	I	mpairment	I	mpairment	Cre	dit Quality	En	ding Balance
Consumer	\$	30,695	\$	15,643,592	\$	-	\$	15,674,287
Business Real Estate		6,726,784		167,806,694		140,292		174,673,770
Business		1,842,222		55,581,450		-		57,423,672
Residential Real Estate		2,928,109		158,094,375		312,531		161,335,015
Total loans receivable balance	\$	11,527,810	\$	397,126,111	\$	452,823	\$	409,106,744

Detail of loan balances by loan segment relating to the allowance for loan losses as of December 31, 2019 was as follows:

	dividually aluated for		Collectively valuated for	-	uired with teriorated			
Loans Receivable Balance	 npairment	-	mpairment	200	dit Quality	Ending Balance		
Consumer	\$ 33,446	\$	19,341,200	\$	-	\$	19,374,646	
Business Real Estate	4,621,969		171,327,109		148,314		176,097,392	
Business	1,431,496		30,842,807		-		32,274,303	
Residential Real Estate	3,584,945		153,932,827		427,804		157,945,576	
Total loans receivable balance	\$ 9,671,856	\$	375,443,943	\$	576,118	\$	385,691,917	



The following tables present impaired loans, excluding purchased impaired loans, disaggregated by loan class at December 31, 2020:

Impaired Loans with No Allocated	Unpa	aid Principal	]	Recorded	Rel	lated	Aver	age Recorded	Interest Incon	
Allowance for Loan Losses		Balance	I	nvestment	Allo	wance	I	nvestment	Recognized	
Consumer										
Real estate	\$	-	\$	-	\$	-	\$	-	\$	-
Business Real Estate										
1-4 family rentals		352,174		337,649		-		350,863		6,203
Owner occupied		1,226,783		1,214,793		-		1,240,664		37,260
Other real estate		1,783,960		1,783,864		-		1,822,326		98,381
Business										
Commercial and industry		873,922		874,848		-		894,684		41,478
Residential Real Estate										
1-4 family and other		1,461,093		1,405,782		-		1,467,290		85,712
1-4 family (LTV>95%)		265,032		264,396		-		267,436		14,574
Total	\$	5,962,964	\$	5,881,332	\$	-	\$	6,043,263	\$	283,608

Impaired Loans with an Allocated	Unp	aid Principal	I	Recorded	I	Related	Ave	erage Recorded	Inter	est Income	
Allowance for Loan Losses		Balance	Ir	nvestment	A	llowance		Investment	Recognized		
Consumer											
Real estate	\$	30,695	\$	30,695	\$	5,066	\$	31,730	\$	1,407	
Business Real Estate											
1-4 family rentals		-		-		-		-		-	
Owner occupied		3,507,672		3,390,478		446,820		3,482,584		106,662	
Other real estate		-		-		-		-		-	
Business											
Commercial and industry		966,970		967,374		166,437		971,939		18,299	
Residential Real Estate											
1-4 family and other		1,216,021		1,145,932		44,888		1,180,462		57,912	
1-4 family (LTV>95%)		116,267		111,999		37,718		115,409		4,769	
Total	\$	5,837,625	\$	5,646,478	\$	700,929	\$	5,782,124	\$	189,049	



	Unp	aid Principal		Recorded	1	Related	Ave	erage Recorded	Interest Incom Recognized		
Total Impaired Loans		Balance	I	nvestment	A	llowance		Investment			
Consumer											
Real estate	\$	30,695	\$	30,695	\$	5,066	\$	31,730	\$	1,407	
Business Real Estate											
1-4 family rentals		352,174		337,649		-		350,863		6,203	
Owner occupied		4,734,455		4,605,271		446,820		4,723,248		143,922	
Other real estate		1,783,960		1,783,864		-		1,822,326		98,381	
Business											
Commercial and industry		1,840,892		1,842,222		166,437		1,866,623		59,777	
Residential Real Estate											
1-4 family and other		2,677,114		2,551,714		44,888		2,647,752		143,624	
1-4 family (LTV>95%)		381,299		376,395		37,718		382,845		19,343	
Total	\$	11,800,589	\$	11,527,810	\$	700,929	\$	11,825,387	\$	472,657	

The following tables present impaired loans, excluding purchased impaired loans, disaggregated by loan class at December 31, 2019:

Impaired Loans with No Allocated	Unpa	id Principal	F	Recorded	Rel	ated	Aver	age Recorded	Interest Income		
Allowance for Loan Losses	E	Balance	In	vestment	Allo	wance	Iı	nvestment	Reco	gnized	
Consumer											
Real estate	\$	-	\$	-	\$	-	\$	-	\$	-	
Business Real Estate											
1-4 family rentals		-		-		-		-		-	
Owner occupied		957,895		957,895		-		893,372		33,741	
Other real estate		-		-		-		-		-	
Business											
Commercial and industry		630,229		630,229		-		639,625		26,041	
Other		-		-		-		-		-	
Residential Real Estate											
1-4 family and other		-		-		-		-		-	
1-4 family (LTV>95%)		-		-		-		-		-	
Total	\$	1,588,124	\$	1,588,124	\$	-	\$	1,532,997	\$	59,782	



Impaired Loans with an Allocated	Unp	aid Principal	]	Recorded	I	Related	Av	erage Recorded	Inte	rest Income	
Allowance for Loan Losses		Balance	Investment			llowance		Investment	Recognized		
Consumer											
Real estate	\$	33,446	\$	33,446	\$	5,670	\$	34,437	\$	1,541	
Business Real Estate											
1-4 family rentals		51,399		51,399		128		50,341		2,905	
Owner occupied		159,786		159,786		15,115		167,790		9,177	
Other real estate		3,452,889		3,452,889		61,653		3,528,179		175,577	
Business											
Commercial and industry		786,653		786,653		153,131		888,783		28,335	
Other		14,614		14,614		292		17,167		1,000	
Residential Real Estate											
1-4 family and other		2,790,843		2,750,786		37,181		2,803,539		158,070	
1-4 family (LTV>95%)		834,159		834,159		42,106		842,727		44,792	
Total	\$	8,123,789	\$	8,083,732	\$	315,276	\$	8,332,963	\$	421,397	

	Unp	aid Principal	Recorded			Related	Av	erage Recorded	Inte	rest Income	
Total Impaired Loans		Balance	Ir	nvestment	A	llowance		Investment	Recognized		
Consumer											
Real estate	\$	33,446	\$	33,446	\$	5,670	\$	34,437	\$	1,541	
Business Real Estate											
1-4 family rentals		51,399		51,399		128		50,341		2,905	
Owner occupied		1,117,681		1,117,681		15,115		1,061,162		42,918	
Other real estate		3,452,889		3,452,889		61,653		3,528,179		175,577	
Business											
Commercial and industry		1,416,882		1,416,882		153,131		1,528,408		54,376	
Other		14,614		14,614		292		17,167		1,000	
Residential Real Estate											
1-4 family and other		2,790,843		2,750,786		37,181		2,803,539		158,070	
1-4 family (LTV>95%)		834,159		834,159		42,106		842,727		44,792	
Total	\$	9,711,913	\$	9,671,856	\$	315,276	\$	9,865,960	\$	481,179	



		3	0-59 Days	60	-89 Days	90 I	Days or More				
	Current		Past Due	F	ast Due		Past Due	Tot	al Past Due		Total
Consumer											
Real estate	\$ 8,454,684	\$	24,783	\$	-	\$	-	\$	24,783	\$	8,479,462
Other	5,548,129		24,927		-		1,621,764		1,646,691		7,194,820
Business Real Estate											
1-4 family rentals	5,534,545		-		-		-		-		5,534,545
Owner occupied	63,402,213		-		-		-		-		63,402,213
Other real estate	105,596,720		-		-		-		-		105,596,720
Business											
Commercial and industry	52,910,433		-		-		309,338		309,338		53,219,771
Other	4,203,901		-		-		-		-		4,203,901
Residential Real Estate											
1-4 family and other	144,446,279		962,668		45,332		80,357		1,088,357	-	145,534,636
1-4 family (LTV>95%)	14,896,165		293,218		298,465		-		591,683		15,487,848
Total	\$ 404,993,069	\$	1,305,596	\$	343,797	\$	2,011,459	\$	3,660,852	<b>\$</b> 4	408,653,921

The following table presents the aging of the recorded investment in loans, excluding purchased impaired loans, by portfolio class as of December 31, 2020:

The following table presents the aging of the recorded investment in loans, excluding purchased impaired loans, by portfolio class as of December 31, 2019:

		3	0-59 Days	6	0-89 Days	<b>90</b> ]	Days or More			
	Current		Past Due		Past Due		Past Due	Tot	al Past Due	Total
Consumer										
Real estate	\$ 10,537,817	\$	43,747	\$	-	\$	-	\$	43,747	\$ 10,581,564
Other	6,859,850		11,380		2,500		1,919,352		1,933,232	8,793,082
Business Real Estate										
1-4 family rentals	5,701,042		-		-		-		-	5,701,042
Owner occupied	59,313,191		-		-		-		-	59,313,191
Other real estate	110,748,127		146,519		40,199		-		186,718	110,934,845
Business										
Commercial and industry	26,000,014		-		-		728,444		728,444	26,728,458
Other	5,545,845		-		-		-		-	5,545,845
<u>Residential Real Estate</u>										
1-4 family and other	139,326,684		878,255		202,628		82,222		1,163,105	140,489,789
1-4 family (LTV>95%)	15,940,087		717,017		247,285		123,594		1,087,896	17,027,983
Total	\$ 379,972,657	\$	1,796,918	\$	492,612	\$	2,853,612	\$	5,143,142	\$ 385,115,799



The following table presents the recorded investment in nonaccrual loans, which are divided among all aging categories, and accruing loans contractually past due 90 days or more as to interest or principal payments at December 31, 2020:

	Ace	cruing	Non	accrual	Total
Consumer					
Other	\$	-	<b>\$</b> 1	,621,764	\$ 1,621,764
Business Real Estate					
1-4 family rentals		-		293,831	293,831
Owner occupied		-	3	,646,692	3,646,692
Business					
Commercial and industry		-		967,373	967,373
Residential Real Estate					
1-4 family and other		-		573,651	573,651
1-4 family (LTV>95%)		-		169,793	169,793
Total	\$	-	\$ 7	,273,104	\$ 7,273,104

The following table presents the recorded investment in nonaccrual loans, which are divided among all aging categories, and accruing loans contractually past due 90 days or more as to interest or principal payments at December 31, 2019:

	Ace	ruing	Ν	onaccrual	Total
Consumer					
Other	\$	-	\$	1,919,352	\$ 1,919,352
Business					
Commercial and industry		-		728,444	728,444
Residential Real Estate					
1-4 family and other		-		371,104	371,104
1-4 family (LTV>95%)		-		334,215	334,215
Total	\$	-	\$	3,353,115	\$ 3,353,115

Nonperforming loans includes both smaller-balance, homogenous loans that are collectively evaluated for impairment and individually classified impaired loans. No additional funds are committed to be advanced in connection with impaired loans, which include restructured loans.

## Credit Quality Information

The Corporation utilizes an eight-grade internal loan rating system for all business relationships.

Loans rated 1-4: Loans in these categories are considered "pass" rated loans with minimal to acceptable risk.

Loans rated 5: Loans in this category are considered "watch" or "special mention." These loans are starting to show signs of potential weakness and are being closely monitored by management.

Loans rated 6: Loans in this category are considered "substandard." Generally, a loan is considered substandard if it is inadequately protected by current net worth and paying capacity of the obligors and/or the collateral pledged. There is a distinct possibility that the Corporation will sustain some loss if the weakness is not corrected.



Loans rated 7: Loans in this category are considered "doubtful." Loans classified as doubtful have all the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, highly questionable and improbable.

Loans rated 8: Loans in this category are considered uncollectible ("loss") and of such little value that their continuance as loans is not warranted.

On an annual basis, or more often if needed, the Corporation formally reviews the ratings on all business loans. Annually, the Corporation engages a third party to review a significant portion of loans. Management utilizes the results of these reviews as part of its annual review process.

Loans not meeting the above criteria that are analyzed individually as part of the above-described process are considered to be pass rated loans. The Corporation risk rates residential real estate loans on an as-needed basis as they become aware of credit weaknesses.

The Corporation utilizes a two-grade internal loan risk rating system for consumer loans:

Performing: Loans in this category are, as of the presentation date, those in which payments of principal and interest are less than 90 days past due.

Nonperforming: Loans in this category were 90 days or more delinquent, nonaccruing loans less than 90 days past due, or loans acquired with deteriorated credit quality and, therefore, are considered to be nonperforming loans. All loans rated nonaccrual are also nonperforming.

The following tables present the credit quality indicators of the Corporation's various classes of loans at December 31, 2020:

Commercial Credit Exposure	Pass	Watch	Sı	ıbstandard		Doubtful		Loss	Total
Business Real Estate									
1-4 family rentals	\$ 4,899,370	\$ 341,344	\$	293,831	\$	-	\$	-	\$ 5,534,545
Owner occupied	52,255,699	6,261,123		5,025,683		-		-	63,542,505
Other real estate	87,179,568	17,340,237		1,076,915		-		-	105,596,720
<u>Business</u>									
Commercial and industry	48,206,645	3,175,303		1,837,823		-		-	53,219,771
Other	3,575,688	628,213		-		-		-	4,203,901
Total	\$ 196,116,970	\$ 27,746,220	\$	8,234,252	\$	-	\$	-	\$ 232,097,442
Residential Credit Exposure	Pass	Watch	Sı	ıbstandard		Doubtful		Loss	Total
Residential Real Estate									
1-4 family and other	\$ 145,273,516	\$ -	\$	573,651	\$	-	\$	-	\$ 145,847,167
1-4 family (LTV>95%)	15,318,055	-		169,793		-		-	15,487,848
Total	\$ 160,591,571	\$ -	\$	743,444	\$	-	\$	-	\$ 161,335,015
								Non-	
Consumer Credit Exposure					I	Performing	Р	erforming	Total
Consumer									
Real estate					\$	8,479,467	\$	-	\$ 8,479,467
Other						5,573,056		1,621,764	7,194,820
Total					\$	14,052,523	\$	1,621,764	\$ 15,674,287



Commercial Credit Exposure	Pass	Watch	Su	ıbstandard	D	oubtful		Loss	Total
Business Real Estate									
1-4 family rentals	\$ 5,595,022	\$ 106,020	\$	-	\$	-	\$	-	\$ 5,701,04
Owner occupied	57,168,532	1,896,382		396,591		-		-	59,461,50
Other real estate	107,963,620	2,971,225		-		-		-	110,934,84
Business									
Commercial and industry	23,508,205	2,487,374		732,879		-		-	26,728,45
Other	4,159,472	1,386,373		-		-		-	5,545,84
Total	\$ 198,394,851	\$ 8,847,374	\$	1,129,470	\$	-	\$	-	\$ 208,371,69
Residential Credit Exposure	Pass	Watch	Su	ıbstandard	D	oubtful		Loss	Total
Residential Real Estate									
1-4 family and other	\$ 140,121,993	\$ -	\$	795,600	\$	-	\$	-	\$ 140,917,59
1-4 family (LTV>95%)	16,693,768	-		334,215		-		-	17,027,98
Total	\$ 156,815,761	\$ -	\$	1,129,815	\$	-	\$	-	\$ 157,945,57
								Non-	
Consumer Credit Exposure					Pe	rforming	Р	erforming	Total
Consumer									
Real estate					\$ 1	0,581,564	\$	-	\$ 10,581,56
Other						6,873,730		1,919,352	8,793,08
Total					\$ 1	7,455,294	\$	1,919,352	\$ 19,374,64

The following tables present the credit quality indicators of the Corporation's various classes of loans at December 31, 2019:

The following table presents the troubled debt restructurings that occurred during 2020 by portfolio class in accordance with accounting guidance. There were no troubled debt restructurings that occurred during 2019.

	Number of Contracts	Ou	Iodification tstanding ed Investment	Ou	Aodification tstanding ed Investment
Business					
Commercial and industry	1	\$	237,906	\$	214,636
<u>Residential Real Estate</u>					
1-4 family and other	1		78,232		75,659
Total	2	\$	316,138	\$	290,295

The modification of the terms of such loans included one or a combination of the following: a reduction in the stated interest rate of the loan; an extension of the maturity date; or some other modification deeming the loan a TDR. All troubled debt restructurings are considered impaired loans in the calculation of the allowance for loan losses. Therefore, management performs a reserve analysis on all loans that have been determined to be troubled debt restructurings. The Corporation has allocated approximately \$99,000 of specific reserves to customers whose loan terms have been modified in TDRs as of December 31, 2020 related to a total TDR portfolio of approximately \$6,711,000. The Corporation has allocated approximately \$162,000 of specific reserves to customers whose loan terms have been 31, 2019 related to a total TDR portfolio of approximately \$6,711,000.



Additionally, the Bank is working with borrowers impacted by Covid-19 and providing modifications to include principal and interest deferral. These modifications are excluded from troubled debt restructuring classification under Section 4013 of the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) or under applicable interagency guidance of the federal banking regulators. As of December 31, 2020, the Bank modified 23 loans with outstanding balances of \$8,276,000.

#### Purchased Credit Impaired Loans:

The Corporation has purchased loans, for which there was, at acquisition, evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected. The carrying amount of those loans at December 31 was as follows:

2020		2019
\$ 140,292	\$	148,314
312,531		427,804
\$ 452,823	\$	576,118
\$ 452,128	\$	575,792
\$	\$ 140,292 312,531 \$ 452,823	\$       140,292       \$         312,531       \$         \$       452,823       \$

Accretable yield, or income expected to be collected at December 31 was as follows:

	2020	2019	-
Balance at January 1	\$ 107,888	\$ 152	,236
Accretion of income	(44,512)	(18	,328)
Reclassification from non-accretable	70,857	(9	,571)
Disposals	-	(16	,449)
Balance at December 31	\$ 134,233	\$ 107	,888,

## Paycheck Protection Program Loans:

The CARES Act is an economic stimulus bill signed into law on March 27, 2020 in response to the economic fallout of the Covid-19 pandemic in the United States. The creation of the Paycheck Protection Program (PPP) enacted under the CARES Act provides forgivable loans to small businesses for payroll obligations, emergency grants to cover immediate operating costs, and a mechanism for loan forgiveness by the Small Business Association should all criteria be met. Included in commercial loans are approximately \$30,971,000 of loans granted under the Paycheck Protection Program. These loans are fully guaranteed by the Small Business Association.

#### Note 6 - Loan Servicing

Mortgage loans serviced for others are not reported as assets. The principal balance of these loans at year-end was as follows:

Mortgage loan portfolios serviced for:

	2020	2019
Freddie Mac	\$ 7,596,708	\$ 11,166,229
Federal Home Loan Bank	19,226,223	27,747,323
Total serviced	\$ 26,822,931	\$ 38,913,552
		· · ·



Custodial escrow balances maintained in connection with serviced loans were \$73,222 at year-end 2020 and \$92,528 at year-end 2019.

Activity for capitalized mortgage servicing rights was as follows:

		2019
\$ 228,622	\$	282,511
7,438		10,156
(87,087)		(64,045)
\$ 148,973	\$	228,622
	7,438 (87,087)	7,438 (87,087)

Fair value at year-end 2020 was determined using discount rates ranging from 1.12% to 1.62%, prepayment speeds ranging from 20.9% to 44.6%, depending on the stratification of the specific right, and a weighted-average default rate of zero. Fair value at year-end 2019 was determined using discount rates ranging from 3.00% to 4.00%, prepayment speeds ranging from 10.9% to 25.5%, depending on the stratification of the specific right, and a weighted-average default rate of zero.

There was no valuation allowance required at December 31, 2020 or 2019.

#### Note 7 - Other Real Estate Owned

Other real estate owned totaled \$111,188 at December 31, 2020 and \$106,859 at December 31, 2019 and are included in accrued interest receivable and other assets on the consolidated balance sheets.

At December 31, 2020, the entire balance of real estate owned includes foreclosed residential real estate properties as a result of obtaining physical possession of the property.

#### Note 8 - Premises and Equipment

Premises and equipment at December 31 consist of:

2020		2019
\$ 2,685,737	\$	2,685,737
8,173,117		8,143,747
3,868,162		3,773,716
 14,727,016		14,603,200
(6,578,165)		(6,259,721)
\$ 8,148,851	\$	8,343,479
	\$ 2,685,737 8,173,117 3,868,162 14,727,016 (6,578,165)	\$ 2,685,737 \$ 8,173,117 3,868,162 14,727,016 (6,578,165)

Depreciation and amortization expense was \$498,781 in 2020 and \$505,669 in 2019.

#### Note 9 - Leases

The Corporation enters into leases in the normal course of business primarily for branch offices and back-office operations. The Corporation's leases have remaining terms ranging from one to eight years, some of which include renewal options to extend



the lease for up to five years. The Corporation includes lease extension and termination options in the lease term if, after considering relevant economic factors, it is reasonably certain the Corporation will exercise the option. The Corporation has elected not to recognize leases with original lease terms of 12 months or less (short-term leases) on its consolidated balance sheets.

Leases are classified as operating or finance leases at the lease commencement date. Lease expense for operating leases and short-term leases is recognized on a straight-line basis over the lease term. Right-of-use assets represent the Corporation's right to use an underlying asset for the lease term and the lease liabilities represent the Corporation's obligation to make lease payments arising from the lease. Right-of-use assets and lease liabilities are recognized at the lease commencement date based on the estimated present value of lease payments over the lease term.

The Corporation uses its incremental borrowing rate at lease commencement to calculate the present value of lease payments when the rate implicit in the lease is not known. The Corporation's incremental borrowing rate is based on the Federal Home Loan Bank of Indianapolis advance rate, adjusted for the lease term and other factors.

As of January 1, 2019, when the Corporation adopted ASU 2016-02 prospectively, the Corporation began recording operating leases as a right-of-use asset in accrued interest receivable and other assets and operating lease liability in accrued expenses and other liabilities on the consolidated balance sheet. At December 31, 2020, all leases are considered operating leases.

Future undiscounted lease payments for operating leases with initial terms of one year or more as of December 31, 2020 are as follows:

2021	\$ 41,400
2022	41,400
2023	41,400
2024	41,400
2025	38,700
Thereafter	108,000
Total	312,300
Less: imputed interest	(32,876)
Net lease liabilities	\$ 279,424

The lease expense for operating leases was \$40,050 for the year ended December 31, 2020. At December 31, 2020, the weighted average remaining lease term was 7.7 years and the weighted average discount rate utilized to calculate the right-of use asset was 2.85%.

#### Note 10 - Deposits

At December 31, 2020, stated maturities of time deposits were as follows:

Total time deposits	\$ 106,197,229
Thereafter	177,747
2025	7,642,583
2024	11,520,050
2023	15,380,811
2022	23,757,217
2021	\$ 47,718,821



Time deposits in denominations of \$250,000 or more at December 31, were \$12,873,060 in 2020 and \$11,284,437 in 2019. At December 31, 2020, stated maturities of time deposits in denominations of \$250,000 or more were as follows:

1,916,800
5,336,951
3,997,988
1,621,321
12,873,060

Related party deposits were approximately \$4,424,000 at December 31, 2020 and \$3,348,000 at December 31, 2019. Activity in these accounts was not deemed significant during 2020 and 2019.

There were certificates of deposits obtained through deposit brokers totaling \$61,661,000 at December 31, 2020 and \$70,451,000 at December 31, 2019.

#### Note 11 - Securities Sold Under Agreements to Repurchase

Information concerning securities sold under agreements to repurchase at December 31 is summarized as follows:

	2020	2019
Amount outstanding at year-end	\$ -	\$ 7,396,813
Weighted-average interest rate at year-end	-	0.70%
Average daily balance during the year	\$ 5,349,716	\$ 7,476,485
Weighted-average interest rate during the year	0.30%	1.02%
Maximum month-end balance during the year	\$ 7,974,378	\$ 9,104,090

Securities sold under agreements to repurchase are overnight and continuous. The carrying value of securities pledged at December 31 was as follows:

	2020	2019
Collateral pledged:		
U.S. treasury	\$ -	\$ 5,621,028
U.S. government agencies	-	1,788,511
Total	\$ -	\$ 7,409,539

#### Note 12 - Federal Home Loan Bank Advances

At December 31, the types of Federal Home Loan Bank (FHLB) advances were as follows:

	2020	2019
Bullet	\$ 25,480,000	\$ 43,105,000
Putable	14,000,000	9,000,000
Total	\$ 39,480,000	\$ 52,105,000
Total	\$ 39,480,000	\$ 52,105,0



Pursuant to collateral agreements with the Federal Home Loan Bank, in addition to Federal Home Loan Bank stock, advances are secured, under a blanket lien arrangement, by qualified 1-4 family mortgage loans with a carrying value at year-end of approximately \$137,069,000 in 2020 and \$134,551,000 in 2019.

Scheduled principal reductions and related weighted-average rate grouped by advance type at December 31, 2020 were as follows:

	2021		2022		2023		<u>2024</u>		2025		<u>The reaf</u>	ter	<u>To tal</u>	
	<u>A mo unt</u>	<u>Rate</u>	<u>A mo unt</u>	<u>Rate</u>	<u>A mo unt</u>	<u>Rate</u>	Amount	<u>Rate</u>	<u>A mo unt</u>	<u>Rate</u>	<u>A mo unt</u>	Rate	<u>A mo unt</u>	<u>Rate</u>
Bullet	\$ 5,080,000	1.78%	\$ 5,400,000	1.92%	\$ 5,000,000	1.75%	\$10,000,000	1.80%	s -		\$ -		\$ 25,480,000	1.8 1%
Putable	-		-		-		-		3,000,000	1.44%	11,000,000	1.15%	14,000,000	1.2 1%
Total	\$ 5,080,000	1.78%	\$ 5,400,000	1.92%	\$ 5,000,000	1.75%	\$10,000,000	1.80%	\$ 3,000,000	1.44%	\$ 11,000,000	1.15%	\$39,480,000	1.60%

#### Note 13 - Subordinated Debentures

In 2005, Commercial National Financial Corporation Trust I (CNFC I), a trust formed by the Corporation, closed a pooled private offering of 10,000 trust preferred securities with a liquidation amount of \$1,000 per security. The Corporation issued \$10,310,000 of subordinated debentures to the trust in exchange for ownership of all of the common security of the trust and the proceeds of the preferred securities sold by the trust. On January 1, 2017, the Corporation acquired Capital Direction Statutory Trust I (CDI I), a trust formed by Capital Directions, Inc. In 2007, CDI issued \$3,093,000 of subordinated debentures to the trust in exchange for ownership of all of the preferred securities sold by the trust.

The Corporation may redeem the subordinated debentures, in whole or in part, in a principal amount with integral multiples of 1,000 at a redemption price specified in the indenture plus any accrued and unpaid interest. The subordinated debentures of CNFC I mature on June 15, 2035. The subordinated debentures of CDI I mature on January 15, 2037. The subordinated debentures are also redeemable in whole or in part from time to time, upon the occurrence of specific events defined within the trust indentures. The Corporation has the option to defer interest payments on the subordinated debentures from time to time for a period not to exceed five consecutive years. The trust preferred securities may be included in Tier I capital (with certain limitations applicable) under current regulatory guidelines and interpretations. The CNFC I trust preferred securities and subordinated debentures have a variable rate of interest equal to the sum of the three-month London Interbank Offered Rate (LIBOR) plus 1.95%, which was 2.17% at the December 11, 2020 set date. The CDI I trust preferred securities and subordinated debentures have a variable rate of interest equal to the sum of the three-month LIBOR plus 1.68%, which was 1.90% at the December 11, 2020 set date. The CDI I trust preferred securities and subordinated debentures have a variable rate of interest equal to the sum of the three-month LIBOR plus 1.68%, which was 1.90% at the December 11, 2020 set date. The CDI I trust preferred securities and subordinated debentures have a variable rate of interest equal to the sum of the three-month LIBOR plus 1.68%, which was 1.90% at the December 11, 2020 set date. The trusts are not consolidated with the Corporation's financial statements, but rather the subordinated debentures are shown as a liability.

The Corporation's investment in the common stock of CNFC I and CDI I was \$310,000 and \$93,000 respectively and is included in other assets.

#### Note 14 - Employee Benefits

The Corporation's employee benefit plan allows participants to make elective deferrals up to IRS limitations. The Corporation's annual contribution to the plan is based solely on the discretion of the Board of Directors. Employee and employer contributions are vested immediately. The plan covers substantially all employees. Employer expense associated with funding the 401(k) plan was approximately \$282,000 in 2020 and \$252,000 in 2019.



#### Note 15 – Federal Income Taxes

Federal income tax expense for the year ended December 31 was as follows:

\$ 1,569,000	\$	1,086,000
(710,000)		(16,000)
\$ 859,000	\$	1,070,000
	(710,000)	(710,000)

The difference between the federal income taxes and the amount computed by applying the statutory federal income tax to income before taxes is related to the following:

	2020	2019
Statutory rates	\$ 1,097,000	\$ 1,279,000
Increase (decrease) from:		
Bank-owned life insurance	(92,000)	(100,000)
Tax-exempt interest income	(28,000)	(29,000)
Other, net	(22,000)	5,000
General business credits	(96,000)	(85,000)
Total	\$ 859,000	\$ 1,070,000

The components of the net deferred income tax assets and liabilities resulted from the following temporary differences between the carrying amounts of assets and liabilities for income tax and financial reporting purposes as of December 31.

	<u>2020</u>	2019
Allowance for loan losses	\$ 885,000	\$ 474,000
Interest on nonaccrual loans	68,000	50,000
Deferred compensation	55,000	60,000
Asset acquisition - Hastings	101,000	124,000
Asset acquisition - Mason	(30,000)	(46,000)
Prepaid expenses	(56,000)	(64,000)
Accumulated depreciation	(572,000)	(587,000)
Mortgage servicing rights	(29,000)	(44,000)
Net unrealized gains on securities		
available for sale	(216,000)	(100,000)
Deferred loan fees	180,000	(36,000)
Other	14,000	(25,000)
Net deferred tax asset (liability)	\$ 400,000	\$ (194,000)

All tax years from 2017 and subsequent remain open to examination by the Internal Revenue Service. The Corporation does not believe that the results from any examination of these open years would have a material adverse effect on the Corporation.



#### Note 16 - Earnings Per Share

A reconciliation of the numerators and denominators of the basic earnings per share and diluted earnings per share computations is presented below for December 31:

		2020	2019
Basic earnings per share:			
Net income available to common shareholders	\$	4,364,420	\$ 5,018,576
Weighted-average common shares outstanding			
for basic earnings per share		3,965,304	3,965,304
Basic earnings per share	\$	1.10	\$ 1.27
		2020	2019
Diluted earnings per share:			
Net income available to common shareholders	\$	4,364,420	\$ 5,018,576
Weighted-average common shares outstanding			
for basic earnings per share		3,965,304	3,965,304
Add:			
Dilutive effect of assumed exercise of stock options	S	-	-
Weighted-average common and dilutive additional	l		
potential common shares outstanding		3,965,304	3,965,304
Diluted earnings per share	\$	1.10	\$ 1.27

## Note 17 - Commitments, Off-Balance-Sheet Risk and Contingencies

There are various contingent liabilities that are not reflected in the consolidated financial statements, including claims and legal actions arising in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the ultimate disposition of these matters is not expected to have a material effect on the Corporation's financial condition or results of operations.

<u>Loan Commitments</u> The Corporation is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet financing needs of its customers. These financial instruments include commitments to make loans, unused lines of credit and standby letters of credit. Contractual amounts of these instruments represent the exposure to credit loss in the event of nonperformance by the other party to financial instruments for commitments to make loans, unused lines of credit and standby letters of credit. The Corporation follows the same credit policy to make such commitments as it uses for on-balance-sheet items.

Since many commitments to make loans expire without being used, the amount of commitments shown does not necessarily represent future cash commitments. No losses are anticipated as a result of these transactions. Collateral obtained upon exercise of commitments is determined using management's credit evaluation of the borrowers and may include real estate, business assets, deposits and other items.



Commitments at December 31 were as follows:

	2020	2019
Commitments to extend credit	\$ 56,542,472	\$ 52,016,213
Standby letters of credit	450,000	518,900
Total commitments	\$ 56,992,472	\$ 52,535,113

At December 31, 2020, fixed and variable interest rate commitments were approximately \$15,496,000 and \$41,496,000, respectively. Fixed rate commitments interest rates and terms ranged from 2.50% to 16.20% and five months to thirty years, respectively.

*Leases and Other Contractual Commitments* The Corporation occupies one location under a long-term operating lease. In addition, the Corporation is party to long-term contracts for data processing and operating systems. The future minimum annual commitments under all operating leases and other contractual commitments as of December 31, 2020 were as follows:

	Leas	se and Other	
	C	ontractual	
Year	Commitments		
2021	\$	782,040	
2022		650,291	
2023		682,014	
2024		715,252	
2025		742,580	
Total	\$	3,572,177	

#### Note 18 - Fair Values of Financial Instruments

The following methods and assumptions were used to estimate fair values for financial instruments:

- Carrying amount is considered to approximate fair value for cash and cash equivalents, interest-bearing deposits in banks, Federal Home Loan Bank (FHLB) stock, demand and savings deposits, securities sold under agreements to repurchase, accrued interest receivable, accrued interest payable and variable rate loans or deposits that re-price frequently and fully.
- Securities fair values are based on quoted market prices or, if no quotes are available, on the rate, term of the security, and information about the issuer.
- Fixed rate loans and time deposits, and variable rate loans with infrequent re-pricing, are estimated using discounted cash flow analyses or underlying collateral values, where applicable.
- Fair value of Federal Home Loan Bank advances is based on currently available rates for similar financing.
- Fair value of debt is based on current rates for similar financing.
- Fair value of other financial instruments and off-balance-sheet items approximate cost and are not considered significant to this presentation.



While these estimates of fair value are based on management's judgment of the most appropriate factors, there is no assurance that if the Corporation had disposed of such items at December 31, 2020 and 2019, the estimated fair values would have been achieved.

Market values may differ depending on various circumstances not taken into consideration in this methodology. The estimated fair values at December 31, 2020 and 2019 should not necessarily be considered to apply at subsequent dates.

Financial instruments at December 31 were approximately as follows:

	20	20	2019			
	Carrying	Fair	Carrying	Fair		
	Value	Value	Value	Value		
FINANCIAL ASSETS						
Cash and cash equivalents	\$ 42,773,000	\$ 42,773,000	\$ 21,808,000	\$ 21,808,000		
Time deposits in banks	24,337,000	24,337,000	31,956,000	31,956,000		
Securities available for sale	41,553,000	41,553,000	34,029,000	34,029,000		
Federal Home Loan Bank stock	4,185,000	4,185,000	4,185,000	4,185,000		
Loans, net of allowance	404,892,000	411,034,000	382,940,000	384,289,000		
Accrued interest receivable	1,175,000	1,175,000	840,000	840,000		
Total financial assets	\$ 518,915,000	\$ 525,057,000	\$ 475,758,000	\$ 477,107,000		
FINANCIAL LIABILITIES	¢ (244 504 000)	¢ (244 <b>7</b> 04 000)	¢ (272 200 000)	¢ (272 200 000		
Demand and savings deposits	\$ (344,704,000)	\$ (344,704,000)	\$ (272,309,000)	\$ (272,309,000		
Time deposits	(106,197,000)	(108,289,000)	(117,755,000)	(118,194,000		
Securities sold under agreements to repurchase	-	-	(7,397,000)	(7,397,000		
Federal Home Loan Bank advances	(39,480,000)	(40,758,000)	(52,105,000)	(51,979,000		
Subordinated debentures	(13,403,000)	(13,403,000)	(13,403,000)	(13,403,000		
Accrued interest payable	(143,000)	(143,000)	(229,000)	(229,000		
Total financial liabilities	\$ (503,927,000)	\$ (507,297,000)	\$ (463,198,000)	\$ (463,511,000		

## Note 19 - Capital Requirements and Restrictions on Retained Earnings

The Bank is subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and prompt corrective action regulations involve quantitative and qualitative measures of assets, liabilities and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings and other factors. The regulators can lower classifications in certain cases. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the financial statements. The capital conservation buffer for 2020 and 2019 is 2.50%. The net unrealized gain or loss on available-for-sale securities is not included in computing regulatory capital. Management believes as of December 31, 2020, the Bank meets all capital adequacy requirements to which they are subject.

The prompt corrective action regulations provide five classifications, including well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. These terms are not used to represent overall financial condition.



If only adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions, asset growth and expansion are limited. Plans for capital restoration are also required. The Bank was categorized as well capitalized at December 31, 2020 and 2019. There are no events or conditions since that time that management believes have changed the institution's category.

The Corporation's primary source of funds to pay dividends to shareholders is the dividends received from the Bank. The Bank is subject to certain state and federal restrictions on the amount of dividends it may declare without prior regulatory approval.

The Corporation's ability to pay dividends is dependent on the Bank, which is restricted by state law and regulations. These regulations pose no practical restrictions to paying dividends at historical levels.

**Minimum Required Minimum Required** To Be Well Capitalized For Capital **Under Prompt Corrective** Actual Adequacy Purposes Action Regulations 2020 Amount Ratio Amount Ratio Amount Ratio Total capital (to risk-weighted assets) Bank \$ 53.1 15.5 % \$ 27.48.0 % \$ 34.2 10.0 % Tier 1 (Core) capital (to risk-weighted assets) Bank 48.8 14.3 20.5 27.4 8.0 6.0 Common Tier 1 (CET1) Bank 48.8 14.3 15.4 4.5 22.2 6.5 Tier 1 capital (to average assets) Bank 48.8 9.0 21.7 4.0 27.2 5.0 2019 Total capital (to risk-weighted assets) Bank \$ 49.6 14.2 % 35.0 10.0 % S 28.0 8.0 S Tier 1 (Core) capital (to risk-weighted assets) Bank 13.4 21.0 6.0 28.0 8.0 46.8Common Tier 1 (CET1) Bank 46.8 13.4 15.7 4.5 22.7 6.5 Tier 1 capital (to average assets) Bank 20.2 4.025.3 5.0 46.8 9.3

Actual capital levels and minimum required levels (both in millions) at December 31 were:

Consolidated capital amounts and ratios are not presented as they are not required since the consolidated entity is less than \$3 billion in assets and the Bank comprises approximately 99% of the consolidated assets of the holding company.



#### Note 20 - Fair Value

The Corporation utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available for sale are recorded at fair value on a recurring basis. Additionally, from time to time, the Corporation may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, foreclosed assets, mortgage servicing rights and certain other assets and liabilities. These nonrecurring fair value adjustments typically involve the application of lower of cost or market accounting for write-downs of individual assets.

Following is a description of the valuation methodologies used for assets and liabilities recorded at fair value:

Securities: Securities available for sale and equity securities are recorded at fair value on a recurring basis. Fair values are determined by quoted market prices (Level 1) or by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). The fair values of certain municipal securities are determined by computing discounted cash flows using observable and unobservable market inputs (Level 3 inputs).

Foreclosed Assets: Foreclosed assets are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. Adjustments to foreclosed assets are measured at fair value less costs to sell. Fair values are generally based on third-party appraisals or realtor evaluations of the property. These appraisals and evaluations may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. If these values are based on appraisals less than six months old, they are considered Level 2. If adjustments are made by management and the adjustments are significant, these result in a Level 3 classification of the inputs for determining fair value. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized through a valuation allowance and the property is reported as nonrecurring Level 2. For Level 3 fair value measurements, management applies adjustments as considered necessary based on the circumstances surrounding each individual property. Adjustments of 15% to 25% were made to foreclosed asset appraisals during 2020 and 2019.

Impaired Loans: Loans identified as impaired are measured using one of three methods: the loan's observable market price, the fair value of collateral or the present value of expected future cash flows. For each period presented, no impaired loans were measured using the loan's observable market price. During the year, if an impaired loan has had a charge-off or if the fair value of the collateral is less than the recorded investment in the loan, the Corporation establishes a specific reserve and reports the loan as nonrecurring Level 3. The fair value of collateral of impaired loans is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. If adjustments are made by management and the adjustments are significant, these result in a Level 3 classification.

		ıg D	ate Using					
		Quoted Prices In Active Markets for Identical		Significant Other Observable			Significant	
							Unobservable	
		A	ssets/Liabilities		Inputs		Inputs	
	Fair Value	(Level 1)			(Level 2)	(Level 3)		
2020								
Securities available for sale	\$ 41,553,132	\$	31,410,100	\$	8,412,771	\$	1,730,261	
2019								
Securities available for sale	\$ 34,029,158	\$	23,585,645	\$	9,634,846	\$	808,667	

Fair values of assets and liabilities measured on a recurring basis at December 31 were as follows:



	Total		Level 1		Level 2	Level 3		
2020								
Foreclosed assets	\$	111,188	\$	-	\$ 111,188	\$	-	
Impaired loans		4,945,549		-	-		4,945,549	
<u>2019</u>								
Foreclosed assets	\$	106,859	\$	-	\$ 75,989	\$	30,870	
Impaired loans		7,768,452		-	-		7,768,452	

Fair values of assets and liabilities measured on a nonrecurring basis at December 31 were as follows:

A reconciliation of beginning and ending balances for Level 3 assets measured at fair value on a recurring basis follows:

Available-For-Sale Securities - State and M	unic	ipal	
		2020	2019
Balance at beginning of year	\$	808,667	\$ 883,815
Tranfers out of Level 3		(75,000)	(80,000
Total gains or losses (realized/unrealized)			
Included in earnings		-	-
Included in other comprehensive			
income/loss		46,594	4,852
Purchases		950,000	-
Sales		-	-
Balance at end of year	\$	1,730,261	\$ 808,667

#### Note 21 - Accumulated Other Comprehensive Income (Loss)

The comprehensive income (loss) topic of FASB ASC requires the reporting of comprehensive income (loss) in addition to net income. Comprehensive income (loss) is a more inclusive financial reporting methodology that includes disclosures of certain financial information that, historically, has not been recognized in the calculation of net income.

The items of other comprehensive income (loss) included in comprehensive income (loss) is the change in unrealized holding gains (losses) on investment securities classified as available for sale. The reclassification adjustment for gains (losses) realized in net income is recorded as a separate line item on the consolidated statements of income.



The amounts for the years ended December 31 are summarized below:

	Before-Tax	Т	'ax (Expense)	Net-of-Tax
	Amount		Benefit	Amount
2020				
Accumulated other comprehensive income, beginning balance	\$ 474,939	\$	(99,737)	\$ 375,202
Unrealized gains on securities available for sale:				
Unrealized holding gains arising during the period	555,526		(116,661)	438,865
Reclassification adjustment for gains included in earnings	(56)		12	(44
Other comprehensive income	555,470		(116,649)	438,821
Accumulated other comprehensive income, ending balance	\$ 1,030,409	\$	(216,386)	\$ 814,023
<u>2019</u>				
Accumulated other comprehensive loss, beginning balance	\$ (393,467)	\$	82,628	\$ (310,839
Unrealized gains on securities available for sale:				
Unrealized holding gains arising during the period	869,730		(182,643)	687,087
Reclassification adjustment for gains included in earnings	(1,324)		278	(1,046
Other comprehensive income	868,406		(182,365)	686,041
Accumulated other comprehensive income, ending balance	\$ 474,939	\$	(99,737)	\$ 375,202

## Note 22 - Investment in Qualified Affordable Housing Projects

The Bank holds investments in Cinnaire Michigan Community Fund Limited Partnership XX-2, Cinnaire Michigan Community Fund Limited Partnership XX-4 (collectively Cinnaire) which are limited liability companies that manage or invest in affordable housing projects that qualify for the low-income housing tax credit. The Bank accounts for its investment in Cinnaire using the proportional amortization method, under which the Bank amortizes the cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance as a component of income tax expense. The Bank recognized approximately \$93,000 as an income tax benefit related to these investments in 2020 and \$85,000 in 2019.

The Bank's recorded investment in Cinnaire was approximately \$2,009,000 at December 31, 2020 and \$2,478,000 at December 31, 2019. These investments are included in accrued interest receivable and other assets on the consolidated balance sheets. The Bank's remaining commitment to provide capital contributions to Cinnaire is \$182,000 as of December 31, 2020 and \$230,000 as of December 31, 2019. These amounts are included in accrued expenses and other liabilities on the consolidated balance sheets.

#### Note 23 - Subsequent Events

As more fully discussed in the Risks and Uncertainties footnote, the current Coronavirus Pandemic has had an economic impact on the United States and the International Community. While the Corporation has not experienced a material adverse impact as of the date of these financial statements, the future impact, if any, cannot be determined.



#### **Commercial National Financial Corporation**

**Commercial Bank** 

#### Directors

**Richard S. Prestage** Chairperson of the Board; Partner, Nexcare Health Systems and The WellBridge Group Jeffrey A. Stahl Vice Chairperson of the Board; President and CEO of Jer-Den Plastics Kevin D. Collison President and CEO of the Corporation and Bank Heather M. Cook Fisette Owner, Heather M. Cook CPA, PLC Timothy J. Coscarelly Commercial real estate management and development Aaron L. Davis Vice President and part-owner of Craig Frames, Inc. General practice attorney in Alma, Michigan Christopher E. Goggin Brent J. Hardman Chief Executive Officer of Powell in St. Louis, Michigan Loren R. Roslund Chairman, Roslund Farms, LLC and Roslund Precision Machine, LLC

#### Officers

Kevin D. Collison Kevin A. Twardy President and CEO Chief Financial Officer

#### Officers

Richard S. Prestage Jeffrey A. Stahl Kevin D. Collison Andrew P. Shafley Kevin A. Twardy Matthew O. Fletcher Garth W. Anderson Corey S. Bailey Kathleen R. Baker Debra K. Bunting Chelsey A. Foster Gregory R. Hansen Paul D. Harger Jayme L. Kosal Chairperson of the Board Vice Chairperson of the Board President and CEO EVP and Chief Lending Officer Chief Financial Officer and COO First VP - Credit Administration VP - Commercial Lender - Alma VP - Commercial Lender - Ithaca VP - Mortgage Lender - Mason VP - Deposit Operations VP - Hastings Community President VP - Commercial Lender - Okemos VP - IT Manager

VP - Commercial Lender - Greenville/G.R.

Michael D. Miller Benjamin Z. Ogle Sandra Panella Heather A. Schaeffer Linda M. Vaughn Trisha A. Warner Jessica L. Wright Melanie S. Baxter Nate R. Kirk, Jr. Roger K. Merritt Heidi L. Miller Jamie L. Ogle Denise L. Reese

VP - Commercial Lender - Alma/Mt. Pleasant
VP - Controller
VP - Compliance/BSA Officer/CRA Officer
VP - Human Resources
VP - Loan Operations
VP - Treasury Department Manager
VP - Senior Mortgage Lender
AVP - Branch Administration
AVP - Mortgage Lender - Okemos
AVP - IT Support Specialist
AVP - Mortgage Lender - Hastings
AVP - Business Loan Processing Manager
AVP - Security Officer/ISO



#### **Commercial Bank Locations**

ALMA	301 North State St.	ATM on site	Ph. (989) 463-2185	Fax (989) 463-5996
ALMA	1690 Wright Ave.	ATM on site	Ph. (989) 463-3901	Fax (989) 463-2265
GRAND RAPIDS	50 Louis St., NW, Suite 612	Loan production office	Ph. (616) 405-4626	
GREENVILLE	10530 West Carson City Rd.	ATM on site	Ph. (616) 754-7166	Fax (616) 754-2118
HASTINGS	629 West State St.	ATM on site	Ph. (269) 945-9561	Fax (269) 945-2389
ITHACA	101 North Pine River St.	ATM on site	Ph. (989) 875-4144	Fax (989) 875-4534
MASON	322 S. Jefferson St.	ATM on site	Ph. (517) 676-0500	Fax (517) 676-0528
MASON	661 N. Cedar St.	ATM on site	Ph. (517) 676-0515	Fax (517) 676-0510
MIDDLETON	101 North Newton St.	ATM on site	Ph. (989) 236-7236	Fax (989) 236-7732
MT. PLEASANT	304 E. Broadway St., Suite 204	Loan production office	Ph. (989) 875-5576	
OKEMOS	2112 Jolly Rd.	ATM on site	Ph. (517) 337-5000	Fax (517) 337-5648
ST. LOUIS	104 North Mill St.	ATM on site	Ph. (989) 681-5738	Fax (989) 681-3509

#### Transfer Agent

Commercial National Financial Corporation Commercial Bank Care of Ms. Bonnie Barrett 101 North Pine River, P.O. Box 280 Ithaca, Michigan 48847

#### **Corporate Headquarters**

101 North Pine River Ithaca, Michigan 48847 <u>www.commercial-bank.com</u> Phone (989) 875-4144 Fax (989) 875-4534

#### Annual Report Availability

Commercial National's annual report is available upon written request without charge from:

Commercial National Financial Corporation Care of Mr. Benjamin Z. Ogle 101 North Pine River, P.O. Box 280 Ithaca, Michigan 48847 Phone (989) 875-4144

#### **Investment Brokers**

**Boenning & Scattergood** – Eugene Bodo – 1-800-842-8928 Brokerage and Advisory services offered through Boenning & Scattergood are not affiliated with Commercial Bank. Member FINA/SIPC

Stifel, Nicolaus & Company, Incorporated – Kyle Travis, Financial Advisor – 1-616-224-1559 Products & services are offered through Stifel, Nicolaus & Company, Incorporated. Stifel, Nicolaus & Company, Incorporated is not affiliated with Commercial Bank. Member SIPC/NYSE

Stock Symbol: CEFC



Alma (Wright Avenue)



Alma (State Street)

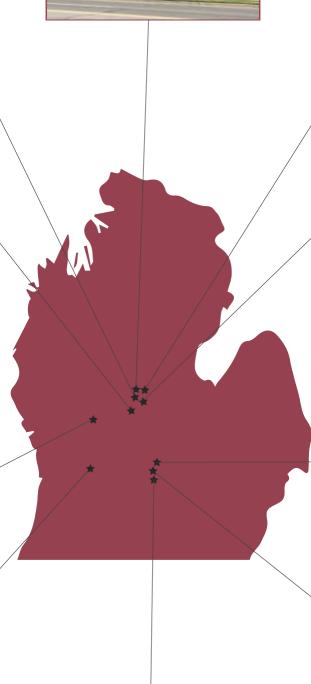


Middleton

Greenville



Hastings





Ithaca





Mason (Cedar Street)



Mason (Jefferson Street)



> 101 N. Pine River P.O. Box 280 Ithaca, Michigan 48847 989.875.4144

